

New Vacancies at Afreximbank

The African Export-Import Bank (Afreximbank) is a multilateral financial institution established in 1993 to promote and finance intra- and extra-African trade. Headquartered in Cairo, Egypt, Afreximbank's mission is to stimulate the expansion, diversification, and development of African trade while providing financial services, such as trade finance, project financing, export development, and investment banking. The Bank supports both public and private sector projects across the continent, playing a critical role in advancing Africa's economic integration and development.



Managing Director – Client Relations, Based in Cairo, Egypt

The Managing Director will report to the Senior Executive Vice President and lead the Bank's global Client Relations, providing strategic direction across business development, government relations, service delivery, and portfolio management, while ensuring profitability and alignment with the Bank's strategic goals.

- Lead the Global Client Coverage team, coordinating origination, business development, government relations, and client services across the Bank, branches, and digital channels.
- Foster relationships with the Bank's clients at the highest level of seniority on an individualized basis and deliver the Bank's full product offering from a 'one stop shop', positioning Afreximbank as the partner of choice to support high development impact operations in the country.
- Demonstrate sound judgement in risk management particularly credit risk, monitoring strict adherence to regulatory requirements and efficient preparation for audit reviews.
- Engage staff regularly and manage direct reports to obtain maximum output. Provide guidance, leadership support and strategic direction in the execution of the Afreximbank Group strategy.

To apply for this role contact **Shearidan Rabsch** - srabsch@caglobalint.com

Deputy Group Treasurer, Based in Cairo, Egypt

The Deputy Group Treasurer, reporting to the Managing Director, Group Treasury & Markets, will oversee daily Treasury & Markets operations and lead the Client Solutions Unit. This role supports the Bank's goal of boosting Africa's global trade share through growth and diversification, with a focus on generating non-funded income and meeting the revenue targets set in the Bank's budget.

- Manage Treasury & Markets Client Solutions, collaborating with Client Relations to market products effectively, aiming to become the go-to for treasury risk management solutions.
- Design client-specific financial risk management solutions and launch an automated portal for clients to manage these solutions.
- Support the Group Treasurer in updating the treasury and markets strategy, ensuring alignment with the Bank's overall strategy. Implement the Group Treasury Strategy as part of the Bank's medium-term plan. Create an annual Treasury and Markets work plan.
- Review and ensure Treasury & Markets resources meet strategic needs with the Group Treasurer. Oversee planning, analytics, reporting, and performance management. Collaborate on the annual Treasury and Markets plan.
- Regularly update the Group's Cash and Liquidity strategy with the Group Treasurer. Manage daily operations, working with Liquidity & Relationship and Balance Sheet Risk Management teams.

To apply for this role contact **Scott Fraser** - sfraser@caglobalint.com

To view the full job descriptions, visit www.caglobalint.com